

Awakening Together
Operational Financial Report
 January - December 2015

	Total	Comments'
Income		
43400 Direct Public Support		
43445 Gifts in Kind - Services	158.98	
43450 Individ, Business Contributions	51,026.69	
43451 Restricted DON - Pres-Minister Salary	55,000.00	
43452 Restricted DON - General Salaries	5,000.00	
Total 43450 Individ, Business Contributions	\$111,026.69	
Total 43400 Direct Public Support	\$111,185.67	
44800 Indirect Public Support		
44830 AmazonSmile	121.46	
Total 44800 Indirect Public Support	\$121.46	
45000 Investments		
45030 Interest-Savings, Short-term CD	22.78	
Total 45000 Investments	\$22.78	
46400 Other Types of Income		
46440 Royalties	1,565.74	On NTI and The Teachings of Inner Ramana
Total 46400 Other Types of Income	\$1,565.74	
47200 Program Income		
47240 Program Service Fees		
47241 Retreat Income	63,689.94	2015 Fall Retreat
47242 MPP Income	27,632.50	
47243 Class Income (Not MPP)	827.05	NTI in Pueblo, CO
Total 47240 Program Service Fees	\$92,149.49	
47250 Speaker Services		
47251 Speaker Fee Income	1,679.80	Regina in NY, NJ, Ireland
47252 Travel Reimbursement	336.70	NY Airfare Reimbursed
Total 47250 Speaker Services	\$2,016.50	

47260 Sales		
47261 Book, CD, Media Sales	2,433.72	Sales through mail & at retreats
47262 Shipping, Handling	387.21	Collected at sale
47623 Fundraising Sales	391.08	Tshirts sold
Total 47260 Sales	<u>\$3,212.01</u>	
Total 47200 Program Income	<u>\$97,378.00</u>	
Total Income	<u>\$210,273.65</u>	
Gross Profit	<u>\$210,273.65</u>	
Expenses		
60900 Business Expenses		
60920 Business Registration Fees	153.00	Required annual fees
60921 Bank/CC Fees	2,696.47	PayPal & Wells Fargo Fees
60922 Not In Use	0.00	
Total 60900 Business Expenses	<u>\$2,849.47</u>	
62100 Contract Services		
62120 Donated Prof Fees - GAAP	131.25	Web Services Donated
Total 62100 Contract Services	<u>\$131.25</u>	
62800 Facilities and Equipment		
62890 Rent, Parking, Utilities	321.62	Lyn's Home Office Utilities
Total 62800 Facilities and Equipment	<u>\$321.62</u>	
65000 Operations		
65015 Books, CDs, Inventory	1,451.71	Purchase NTI and The Teachings of Inner Ramana for resale
65020 Postage, Mailing Service	509.02	
65021 Donated Postage/Shipping	5.75	
Total 65020 Postage, Mailing Service	<u>\$514.77</u>	
65030 Printing and Copying	237.04	AT Trifold & Ordination Certificates/IDs
65040 Office supplies	237.45	
65050 Telephone, Telecommunications	1,454.09	Lyn's Home Office
65060 Dues, Fees, PalTalk Accounts	119.85	
65070 Software (Download or Disk)	44.99	
65075 Server, DB, Web Service Licenses	1,831.84	Quick Books, Drive HQ, MailChimp, DropBox, BlueHost, Forms, Survey Monkey
65076 Donated Server/DB/Web Service License - GAAP	21.98	RDA Domain name
Total 65075 Server, DB, Web Service Licenses	<u>\$1,853.82</u>	

65080 Hardware	720.05	New Printer for Regina's office & laptop for Jacquelyn's office
Total 65000 Operations	\$6,633.77	
65100 Other Types of Expenses		
65110 Advertising Expenses	30.00	Facebook ads for the Fall Retreat
65140 Scholarships	5,215.90	Fall Retreat & MPP
65180 Fundraising Expense	420.85	Purchase Tshirts for resale
Total 65100 Other Types of Expenses	\$5,666.75	
66000 Payroll Expenses	70,000.00	
66100 Emp-er Soc Sec Tax	1,420.76	
66150 Emp-er Med	332.20	
66300 Minister Housing Allowance	19,999.92	
Total 66000 Payroll Expenses	\$91,752.88	
68300 Travel and Meetings (non-program)		
68320 Travel Expenses	733.86	Mexico, NY/NJ, Ireland
Total 68300 Travel and Meetings (non-program)	\$733.86	
69000 Program Expenses		
69100 Meals, Refreshments	71.06	Associated with Fall Retreat
69150 Travel Expense	2,131.00	Staff & facilitator travel associated with 2015 Fall Retreat & 2016 Winter Retreat
69200 Facillitator Fees	8,441.00	Fall Retreat, MPP & Monthly Satsang
69250 Retreat Center, Facility Fees	28,916.30	Fall Retreat & Center for Inner Peace, Pueblo
69260 Other Agent Svc	1,167.08	Fall Retreat Shuttle Expense
69300 Printing	268.83	Flyers for retreats
69400 Supplies & Materials	83.73	Misc for retreat
Total 69000 Program Expenses	\$41,079.00	
Total Expenses	\$149,168.60	
Net Operating Income	\$61,105.05	
Net Income	\$61,105.05	