

# Awakening Together

## Operational Financial Report

January - December 2016

	<b>Total</b>	
<b>Income</b>		
<b>43400 Direct Public Support</b>		
43440 Gifts in Kind - Goods	250.00	
43450 Individ, Business Contributions	46,284.85	
43451 Restricted DON - Pres-Minister Pay	55,000.00	
43452 Restricted DON - General Salaries	5,000.00	
43455 Restricted DON - MiniSeries	1,392.00	
43456 Restricted Don - Benevolence	5,000.00	
<b>Total 43450 Individ, Business Contributions</b>	<b>\$112,676.85</b>	
<b>Total 43400 Direct Public Support</b>	<b>\$112,926.85</b>	
<b>44800 Indirect Public Support</b>		
44830 AmazonSmile	145.24	
<b>Total 44800 Indirect Public Support</b>	<b>\$145.24</b>	
<b>45000 Investments</b>		
45030 Interest-Savings, Short-term CD	38.07	
<b>Total 45000 Investments</b>	<b>\$38.07</b>	
<b>46400 Other Types of Income</b>		
46440 Royalties	791.38	NTI Royalties
<b>Total 46400 Other Types of Income</b>	<b>\$791.38</b>	
<b>47200 Program Income</b>		
<b>47240 Program Service Fees</b>		
47241 Retreat Income	39,308.88	Winter Retreat, Fall Retreat, 2018 CMC Tickets Sold to One Mind
47242 MPP Income	14,965.00	
<b>Total 47240 Program Service Fees</b>	<b>\$54,273.88</b>	
<b>47250 Speaker Services</b>		
47251 Speaker Fee Income	1,176.80	Regina in Ireland
47252 Travel Reimbursement	649.00	Regina in Costa Rica

<b>Total 47250 Speaker Services</b>	<b>\$1,825.80</b>	
<b>47260 Sales</b>		
47261 Book, CD, Media Sales	1,616.03	
47262 Shipping, Handling	162.50	
47623 Fundraising Sales	63.50	T-Shirt Sales
<b>Total 47260 Sales</b>	<b>\$1,842.03</b>	
<b>Total 47200 Program Income</b>	<b>\$57,941.71</b>	
<b>Total Income</b>	<b>\$171,843.25</b>	
<b>Gross Profit</b>	<b>\$171,843.25</b>	
<b>Expenses</b>		
<b>60900 Business Expenses</b>		
60920 Business Registration Fees	145.00	
60921 Bank/CC Fees	1,687.42	
60960 Late Fees	21.00	
<b>Total 60900 Business Expenses</b>	<b>\$1,853.42</b>	
<b>62100 Contract Services</b>	2,568.50	Assistant Sanctuary Directors
62150 Outside Contract Services	200.00	Media Training for Jacquelyn
<b>Total 62100 Contract Services</b>	<b>\$2,768.50</b>	
<b>62800 Facilities and Equipment</b>		
62890 Rent, Parking, Utilities	364.48	Lyn, Ken & Jacquelyn home offices
<b>Total 62800 Facilities and Equipment</b>	<b>\$364.48</b>	
<b>65000 Operations</b>		
65015 Books, CDs, Inventory	512.32	
65020 Postage, Mailing Service	245.52	
65040 Office supplies	151.78	
65050 Telephone, Telecommunications	1,648.48	Lyn, Ken & Jacquelyn home offices
65060 Dues, Fees, PaITalk Accounts	87.90	
65070 Software (Download or Disk)	523.66	Audio & Video Recording Software & Radio Software Drive Hq, Dropbox, MailChimp, Survey Monkey, Quickbooks,
65075 Server, DB, Web Service Licenses	2,323.55	BlueHost, Go Daddy
65080 Hardware	1,219.33	New radio PC, New laptop for Ken, misc small items
<b>Total 65000 Operations</b>	<b>\$6,712.54</b>	
<b>65100 Other Types of Expenses</b>		

65140 Scholarships	3,592.50	Winter Retreat, Fall Retreat, MPP Scholarships
65141 Benevolence Awards - General	5,294.01	Benevolence Awarded to Members
<b>Total 65100 Other Types of Expenses</b>	<b>\$8,886.51</b>	
66000 Payroll Expenses	86,309.42	
66100 Emp-er Soc Sec Tax	2,513.56	
66150 Emp-er Med	587.89	
66300 Minister Housing Allowance	19,999.92	
<b>Total 66000 Payroll Expenses</b>	<b>\$109,410.79</b>	
68300 Travel and Meetings (non-program)		
68320 Travel Expenses	933.62	Ireland & Costa Rica
68325 Meals & Ent.	71.80	Dinner for Ireland hosts
<b>Total 68300 Travel and Meetings (non-program)</b>	<b>\$1,005.42</b>	
69000 Program Expenses		
69100 Meals, Refreshments	148.35	Leadership Meeting & Winter Retreat Staff Luncheon
69150 Travel Expense	2,453.56	Facilitators & Staff, Fall retreat
69200 Facilitator Fees - General	3,940.00	Winter Retreat, Fall Retreat, Monthly Satsang
69205 Facilitator Fee fm Restr. DON	1,322.88	Mini-Series
69250 Retreat Center, Facility Fees	20,953.50	Winter Retreat, Fall Retreat
69260 Other Agent Svc	745.53	Shuttle Winter Retreat, Fall Retreat
69270 Conf Tkts for Resale	2,495.00	2018 CMC Tickets Purchased for Resale
69280 Retreat House Fundraising	6,482.58	Profits from Retreats Transferred to Retreat House Fund
69300 Printing	50.29	MPP Certificates & ID Cards
69400 Supplies & Materials	147.15	Misc for Winter & Fall Retreats
<b>Total 69000 Program Expenses</b>	<b>\$38,738.84</b>	
<b>Total Expenses</b>	<b>\$169,740.50</b>	
<b>Net Operating Income</b>	<b>\$2,102.75</b>	
<b>Net Income</b>	<b>\$2,102.75</b>	